

## Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 PA-04 PRS-01 USIA-15 CIAE-00

INR-10 NSAE-00 RSC-01 TRSE-00 L-03 DRC-01 /072 W  
----- 108362

R 121336Z DEC 73

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 4574

INFO USDOC WASHDC

AMCONSUL LENINGRAD BY POUCH

AMEMBASSY STOCKHOLM

LIMITED OFFICIAL USE MOSCOW 15501

E.O. 11652: N/A

TAGS: ETRD, UR US

SUBJ: INTERCONTINENTAL HOTEL CORPORATION NEGOTIATIONS IN MOSCOW

REF: MOSCOW A-333

1. ARRIVING MOSCOW YESTERDAY, INTERCONTINENTAL HOTEL CORPORATION (IHC) REPRESENTATIVE ERIC BLEICH CONFERRED AT LENGTH WITH INTOURIST CHIEF BOYCHENKO AND WILL BEGIN NEGOTIATIONS DEC 12 ON CONTRACT FOR CONSTRUCTION TWO LUXURY HOTELS UNDER IHC AUSPICES. AS PROJECTED, ONE OF TWO 700-800 BED HOTELS WOULD BE LOCATED LENINGRAD, OTHER KIEV, BOTH TO BE ERECTED BY SKONSKA CEMENTGURIET OF STOCKHOLM. ACCORDING BLEICH, SWEDISH LOAN COVERING 85 PERCENT OF TOTAL BUILDING COSTS ALREADY ARRANGED AT SIX AND ONE-HALF PERCENT INTEREST, AND SOV SIDE HAS AGREED 250-300 SWEDISH LABORERS WILL LIVE USSR WHILE WORKING ON CONSTRUCTION.

2. IHC NEGOTIATING POSITION CALLS FOR IHC TO ENSURE COMPLETION OF HOTELS AND TRAINING OF OPERATING PERSONNEL WITHIN THREE YEARS. BOYCHENKO FLATLY EXCLUDED POSSIBILITY JOINT IHC/SOVIET MANAGEMENT.

3. DURING THREE-HOUR MEETING, BOYCHENKO ALSO EXPRESSED IRRITATION  
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THAT HOTEL PROJECTED FOR NEW INTERNATIONAL TRADE CENTER TO BE CONTROLLED BY USSR CHAMBER OF COMMERCE AND PRESSED

BLEICH TO LOBBY WITH CHAMBER IN FAVOR INTOURIST OPERATION  
THAT FACILITY.MELENAMP

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CONSTRUCTION, NEGOTIATIONS, HOTELS, LOANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 DEC 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** smithrj  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973MOSCOW15501  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** MOSCOW  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19731229/aaaaavld.tel  
**Line Count:** 63  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** MOSCOW A-333  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** smithrj  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 SEP 2001  
**Review Event:**  
**Review Exemptions:** n/a  
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30 JUN 2005

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**Review Transfer Date:**  
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**Secure:** OPEN  
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**Subject:** INTERCONTINENTAL HOTEL COPORATION NEGOTIATIONS IN MOSCOW  
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